

Exhibit A



Quoted By: Craig Dixon
 Quote Expiration: 1/22/23
 Quote Name: Tyler EPL proposal, City of Keller TX, SaaS 2022

Sales Quotation For:

City of Keller
 PO Box 770
 Keller TX 76244-0770
 Phone: +1 (817) 743-4000

Tyler SaaS - SaaS - Silver

Description	Term	Monthly Fee	Users/Units	Annual Fee
Enterprise Permitting & Licensing Core Software				
Community Development Suite - Per User		\$ 187	41	\$ 91,881
Enterprise Permitting & Licensing Extensions				
GIS Site License		\$ 1,750	1	\$ 20,997
Business Management Suite - Per User		\$ 187	5	\$ 11,205
e-Reviews		\$ 921	1	\$ 11,051
Enterprise Permitting & Licensing Executive Insights Bundle		\$ 921	1	\$ 11,051
Civic Access - Community Development		\$ 801	1	\$ 9,615
Decision Engine		\$ 781	1	\$ 9,375
Workforce Mobile		\$ 54	12	\$ 7,800
Enterprise Service Requests (Back office only, does not include mobile app)		\$ 507	1	\$ 6,078
Advanced Automation Bundle		\$ 414	1	\$ 4,972
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Credit Card Payment API		\$ 295	1	\$ 3,536
Community Development API Toolkit		\$ 295	1	\$ 3,536
Community Development Feeds		\$ 230	1	\$ 2,763
Business Management Feeds		\$ 230	1	\$ 2,763
Report Toolkit		\$ 221	1	\$ 2,652
Core Foundation Bundle		\$ 221	1	\$ 2,651
Citizen Connect		\$ 184	1	\$ 2,210
Civic Access - Business Management		\$ 0	1	\$ 0
Business Management API Toolkit		\$ 0	1	\$ 0
Content Manager				
Content Manager - Enterprise Permitting & Licensing Attachments		\$ 691	1	\$ 8,288
	Sub-Total:			\$ 212,424
	<i>Less Discount</i>			<i>\$ 48,842</i>
	TOTAL		5	\$ 163,582

Tyler Annual Services

Description	Users/Units	Annual Fee
Recurring Services		
Assist Basic	1	\$ 30,000
Client Services Account Management 5%	1	\$ 0
	TOTAL:	\$ 30,000

Professional Services

Description	Quantity	Unit Price	Extended Price	Maintenance
Professional Services				
Admin Training - Remote	40	\$ 200	\$ 8,000	\$ 0
Content Manager EPL Services & Extract to Laserfiche	64	\$ 200	\$ 12,800	\$ 0

Custom Forms/Letters	8	\$ 3,000	\$ 24,000	\$ 0
Custom Reports/Outputs	3	\$ 5,000	\$ 15,000	\$ 0
Data Conversion Analysis	14	\$ 250	\$ 3,500	\$ 0
GIS Analyst	20	\$ 200	\$ 4,000	\$ 0
Integration Services for API/SDK Support	10	\$ 250	\$ 2,500	\$ 0
Process Validaton Training - Remote	40	\$ 200	\$ 8,000	\$ 0
Production Support - Onsite	80	\$ 225	\$ 18,000	\$ 0
Professional Implementation Services - Remote	998	\$ 200	\$ 199,600	\$ 0
Project Management Services - Remote	384	\$ 200	\$ 76,800	\$ 0
Solutions Orientation Training - Remote	80	\$ 200	\$ 16,000	\$ 0
Training Services - Onsite	80	\$ 225	\$ 18,000	\$ 0
Validation Training - Remote	40	\$ 200	\$ 8,000	\$ 0
	TOTAL:		\$ 414,200	\$ 0

Summary	One Time Fees	Recurring Fees
Total SaaS		\$ 163,582
Total Services	\$ 414,200	\$ 30,000
Total Third-Party Hardware, Software, Services	\$ 0	\$ 0
Summary Total	414,200	\$ 193,582
Contract Total	\$ 1,382,110	
Estimated Travel Expenses	\$ 16,000	

Comments

SaaS Monthly Fees are rounded to the nearest dollar. The Annual Fee value represents the cost to the customer.

Tyler resources will establish connection and verify data exchange between Data & Insights and Enterprise Permitting & Licensing. Your rights, and the rights of any of your end users, to use Tyler's Data & Insights SaaS Services, or certain Tyler solutions which include Tyler's Data & Insights data platform, are subject to the Terms of Services, available at <https://www.tylertech.com/terms/data-insights-saas-services-terms-of-service>. By signing this sales quotation, or accessing, installing, or using any of the Tyler solutions listed at the linked terms, you certify that you have reviewed, understand, and agree to said terms.

Tyler resources will establish connection and verify data exchange between Data & Insights and Enterprise Permitting & Licensing. Client is responsible for dashboards and reports once these connections have been established. Your rights, and the rights of any of your end users, to use Tyler's Data & Insights SaaS Services, or certain Tyler solutions which include Tyler's Data & Insights data platform, are subject to the Terms of Services, available at <https://www.tylertech.com/terms/data-insights-saas-services-terms-of-service>. By signing this sales quotation, or accessing, installing, or using any of the Tyler solutions listed at the linked terms, you certify that you have reviewed, understand, and agree to said terms.

Enterprise Permitting Support Services provided by Tyler are limited to installation of the API and guidance to the Client's integration development resources. Tyler does not provide integration development services for Enterprise Permitting & Licensing powered by EnerGov API/SDK toolkits. The Client (or a selected third party integrator) will perform all development work against the API/SDK.

Core Foundation Bundle includes Enterprise Forms, Hub, SSRS/Crystal, Dynamic Reports, BMP Templates and Standard IOs. Tyler resources will configure and test basic Enterprise Licensing & Permitting functionality including global settings, and preliminary user roles.

Enterprise Permitting & Licensing powered by EnerGov Advanced Automation Bundle includes Intelligent Objects, Intelligent Automation Agent, Georules and Workflow Designer.

Decision Engine is a web-based application that utilizes yes/no questions to guide citizens through online applications. Tyler will ensure and troubleshoot the connection and provide application configuration training. The client is responsible to design

eReviews enables electronic review and markup of submitted plans and other documentation by client personnel. eReviews requires Bluebeam Studio Prime, at an estimated yearly subscription cost of \$3,000/100 users to be purchased separately by Client.

iG Workforce - iG Inspect and iG Enforce provide a mobile solution for field personnel to capture inspection and code data remotely. Tyler will assist to connect iG Apps to the Enterprise Permitting & Licensing powered by EnerGov suite, and support testing. These applications are available on iOS. The client is responsible for ensuring the app(s) are downloaded and kept up to date on client utilized hardware.

Enterprise Service Requests is an application for citizens to report code complaints. Tyler resources will configure, train client personnel, and support go-live for 311 functionality utilized by Enterprise Permitting & Licensing powered by EnerGov.

Custom reports are ground up module level custom report based on client specification. A custom report returns data from multiple records based on selection criteria.

Custom Forms/Letters are ground up single record custom report based on client specifications. A form/letter returns data from a single record in EnerGov (permit, code case, etc).

Tyler EPL Implementation:

Pre-configured implementation by Tyler for the processes outlined in the RFP, including one (1) process for Business License and ten (10) unique processes for Permitting and Planning. The implementation methodology will leverage EPL's BMT (Best Management Templates) pre-configured database. Anything outside of what is listed in the RFP would be considered out of scope and will follow the change control process.

Full data conversion charges for TRAKiT are waived, but Tyler will not provide data scrubbing services.

SaaS BAFO proposal summary

Project Services: **\$414,200**

Annual SaaS Fee (year 1): **\$163,582**

Annual Recurring Services: **\$30,000**

SaaS Fee Escalation:

- Year 2: \$163,582
- Year 3: \$163,582
- Year 4: \$163,582
- Year 5: \$163,582
- Year 6: \$168,489
- Year 7: \$168,489
- Year 8: \$168,489
- Year 9: \$176,914
- Year 10: \$176,914

Total 10-year estimated cost: **\$2,407,406**