

Cody Maberry

From: Cody Maberry
Sent: Wednesday, July 28, 2021 10:12 AM
To: Sean Hicks
Cc: Mark R. Hafner
Subject: RE: Sports Park Athletic Field Mowing
Attachments: KSP Athletic Field Mowing Quotes 2021.xlsx

Good Morning Mayor Pro Tem Hicks,

Attached is an updated spreadsheet showing the yearly cost of our mowers and large front-end loader calculated in.

If we were to go with the second bidder (based on the low bidder's disqualification from references), we would still be paying approximately \$50,000 more a year to contract out the field mowing, down from \$82,000 more a year without the capital equipment factored in.

I would still have the same recommendation that we continue to mow the fields in-house and try to convert existing fields to synthetic turf in the future, not only for the savings in mowing but in providing practice facilities.

I will be happy to meet with you to discuss further at your convenience.

Thank you,
Cody

Cody Maberry | Director of Community Services

P: (817) 743-4002 | F: (817) 743-4193

City of Keller, Texas

P.O. Box 770, Keller, TX 76244

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Keller, Texas – Ranked as a top 100 "Best Places to Live" by CNN Money Magazine.

From: Sean Hicks
Sent: Wednesday, July 14, 2021 4:48 PM
To: Cody Maberry <cmaberry@cityofkeller.com>
Cc: Mark R. Hafner <mhafner@cityofkeller.com>
Subject: RE: Sports Park Athletic Field Mowing

Thanks Cody for going through the process. I sincerely appreciate it. I'm on board with you.

Sean

From: Cody Maberry <cmaberry@cityofkeller.com>
Sent: Wednesday, July 14, 2021 3:22 PM
To: Sean Hicks <shicks@cityofkeller.com>

Cc: Mark R. Hafner <mhafner@cityofkeller.com>

Subject: Sports Park Athletic Field Mowing

Good Afternoon Mayor Pro Tem Hicks,

I have reviewed the bids for the mowing of the athletic fields at the Keller Sports Park. We received six (6) bids, and we drafted the bid specifications to not have to choose the lowest bidder. Brightview Landscape came in substantially lower than the other bidders, and after contacting their references, I would not recommend utilizing them to mow our athletic fields. The City of Grapevine is currently using them, and has been for less than a year. They are currently documenting all service issues they are having with them so that when the bid is up for renewal in a few months, they can cancel the contract and go back out to bid and not worry if they are the low bidder again. The City of Grapevine also mentioned that the Cities of Highland Village and Melissa are currently having service issues with Brightview Landscape as well, and did not recommend going into a contract with them.

Brightviews' bid was a little higher than the preliminary bid I received a few months ago, and I have updated the spreadsheet to show that if we did utilize them, it would cost us an additional \$10,772 per year. The next lowest bidder would be Idea Contracting, and utilizing them would cost us an additional \$82,143 a year. I have not reached out to their references, but they did not list any similar services to what our bid specifications asked for.

The company that I was hoping would be affordable was Sports Field Solutions, which were our third lowest bid. If we chose them, it would cost us an additional \$86,367 per year. They did not complete all of the bid documentation and therefore would officially be a no-bid. If we utilized any of the other bidders, we would be paying more than \$100,000 more each year to fund the services at the sports park than we currently are.

At this time I would recommend we continue mowing the athletic fields at the Keller Sports Park with city staff, and give strong consideration to converting some or all of the fields to synthetic turf as part of the upcoming renovation project. This would allow us to either mow less or not at all and still provide a quality playing surface for our associations.

I will be happy to meet with you to discuss further at your convenience.

Thank you,
Cody

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