

# **Solid Waste & Recycling Update**

# Summary

- Current Contract Expires Aug. 31
  - New service start anticipated Sept. 1, for a 5-year term and optional 5-year renewal
- Goal to Maintain Current Service Levels
  - Twice-Weekly Residential Trash, Weekly Recycling, Weekly Yard Waste & Seasonal Leaf Collection, Weekly Bulk Collection, Household Hazardous Waste (HHW)
  - Commercial Trash/Recycling, Rolloff Service
- Received 5 Requests for Proposals on May 18, 2026
  - Offered two vendors the opportunity for Best and Final Offers (BAFO), received on June 8, 2026

# Timeline

- Feb. 17 - Solid Waste Committee Members Appointed
- March 19 - Discussed RFP Terms
- April 9 - RFP Issued
- April 22 - Pre-Proposal Conference – 6 Attendees
- May 18 - Proposals Due - 5 Proposals Received
- May 28 - Committee Member Review and Scoring – 2 Invited for BAFO
- June 8 - BAFO Due – 2 BAFO Proposals Received
- June 16 – Council Review of BAFO and Vendor Presentations

# Evaluation Framework & Assumptions

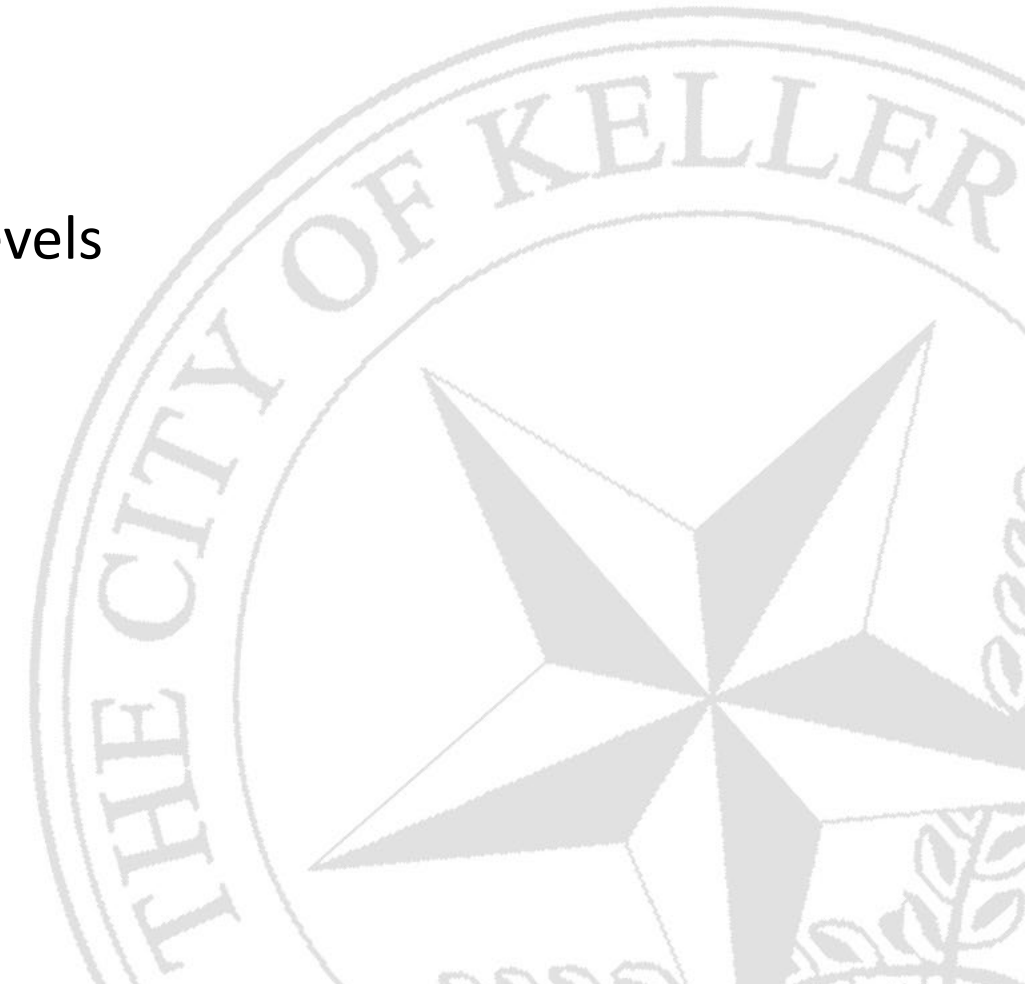
- RFP Process Allows for Best Value, Not Necessarily Low-Bid
  - Cost, Services/Service Quality, Stability, Experience, Customer Service, etc. May be Considered
- Service Baseline/Key Assumptions
  - Approx. 14,782 Residential and 340 Commercial Accounts
  - Twice Weekly Residential Trash, Weekly Recycling, Bulk, Yard Waste, HHW, Seasonal Leaf Collection
    - RFP included information request for once-weekly service with carts for reference and cost considerations
  - Commercial Accounts are Billed Directly
  - Resident Survey
    - 92% Satisfaction/3% Dissatisfaction with Current Services, 50%+ Opposition to Less Frequent Services Across Key Categories

# Service Proposal Comparison

**CWD:** Would Maintain Current Service Levels

**Frontier:** Proposes Two Changes to Current Service Levels

- Transition to all rolling carts for recycling (one size)
- Limit seasonal leaf collections to four dates



# Rate Comparison

Vendor	Residential Rate Change (from Current)	Commercial Rate Change (from Current)	Annual Adjustments (Yr. 1-2 Fixed)
Frontier	\$0.67 Increase (~3.3%)	~39.1% Increase	5% per year
CWD	\$2.83 Increase (~14.1%)	~18.7% Increase	Yrs. 3-5 capped at 15% total; renewal negotiated

\*Rates are inclusive of a 7% franchise fee

\*Current Resident Rate is \$20.14

# Rate Comparison

Our Services: Twice Weekly Solid Waste, Once Weekly Recycling and Bulk Pickup Service, and Doorside HHW and E-Waste, and Enhanced Leaf Collection.

Comparison Point	Monthly Residential Range
Area Community Range	Approx. \$14-\$27
Keller Current Rate	\$20.14
Frontier Proposed Rate	\$20.81 or approx. 3.3% above current
CWD Proposed Rate	\$22.97 or approx. 14.1% above current

# Requested Action

- Council is being asked to:
  - Review the final draft franchise agreements
  - Select/provide direction on the preferred vendor
  - Authorize the City Manager to execute the selected agreement in substantially the form presented, subject to final revisions and legal review
- Next Step:
  - The selected agreement and related ordinance item are expected to return on the July 7 agenda for final action



## **Questions?**

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