

Quote Date:06/23/2022
 Expiration Date:09/21/2022
 Quote Created By:
 Casey Moore
 Casey.Moore@
 motorolasolutions.com

End Customer:
 KELLER, CITY OF
 Richard Whitten

Contract: HGAC RA05-21

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XE SINGLE BAND					
1	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE*	44		\$5,121.00	\$2,990.66	\$131,589.04
1a	QA00569AP	ADD: 7/800MHZ BAND	44		\$0.00	\$0.00	\$0.00
1b	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	44		\$28.00	\$16.35	\$719.40
1c	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	44		\$770.00	\$449.68	\$19,785.92
1d	BD00001AA	ADD: CORE BUNDLE	44		\$3,106.00	\$1,813.90	\$79,811.60
1e	H499KC	ENH: SUBMERSIBLE (DELTA T)	44		Included	Included	Included
1f	H38DA	ADD: SMARTZONE OPERATION	44		Included	Included	Included
1g	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	44		Included	Included	Included
1h	Q361CD	ADD: P25 9600 BAUD TRUNKING	44		Included	Included	Included
1i	QA09028AA	ADD: VIQI VC RADIO OPERATION	44		Included	Included	Included
1j	QA03399AK	ADD: ENHANCED DATA	44		Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1k	Q387CB	ADD: MULTICAST VOTING SCAN	44		Included	Included	Included
1l	QA00580BA	ADD: TDMA OPERATION	44		Included	Included	Included
1m	QA09001AM	ADD: WIFI CAPABILITY	44		Included	Included	Included
1n	Q629BD	ENH: AES ENCRYPTION AND ADP	44		Included	Included	Included
1o	QA08243AA	ALT: 7/800 MHZ WHIP ANTENNA (762-870MHZ)	44		\$0.00	\$0.00	\$0.00
1p	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	44		\$0.00	\$0.00	\$0.00
1q	H637AA	ADD: APX NEXT DMS BUNDLE PROMO	44		-\$22.95	-\$22.95	-\$1,009.80
1r	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO	44		-\$300.00	-\$300.00	-\$13,200.00
1s	H638EA	ADD: SMART LOCATE MAPPING TRIAL PROMO	44		-\$56.00	-\$56.00	-\$2,464.00
1t	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	44		\$0.00	\$0.00	\$0.00
2	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	44		\$258.50	\$193.88	\$8,530.72
3	SSV01P01407B	APX NEXT SMART PROG-PROMO	44	1 YEAR	\$75.00	\$75.00	\$3,300.00
4	SSV01P01406A	APX NEXT SMART CONNECT - PROMO	44	1 YEAR	\$75.00	\$75.00	\$3,300.00
5	SSV01P01476A	APX NEXT SMART LOCATE-PROMO	44	1 YEAR	\$75.00	\$75.00	\$3,300.00
6	SSV01P01902A	APX NEXT SMART MAPPING-PROMO	44	1 YEAR	\$75.00	\$75.00	\$3,300.00
7	SSV01P01685B	CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT (1ST YEAR TRIAL)	44	1 YEAR	\$56.00	\$56.00	\$2,464.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
8	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	\$0.00	\$0.00
9	PSV01S02940A	SMARTMAPPING ENABLEMENT*	1		\$0.00	\$0.00	\$0.00
10	PSV01S02944A	PROVISIONING SUPPORT*	1		\$0.00	\$0.00	\$0.00
11	LSV00Q00202A	DEVICE PROGRAMMING	44		\$100.00	\$100.00	\$4,400.00
12	LSV01P01414A	APX NEXT DMS ADVANCED SERVICE-PROMO	44	12 MONTHS	\$68.88	\$68.88	\$3,030.72
13	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	14		\$169.56	\$127.17	\$1,780.38
14	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC-CHARGER	5		\$1,420.20	\$1,136.16	\$5,680.80
15	PMMN4137A	XVE500 REMOTE SPEAKER MICROPHONE, HIGH IMPACT GREEN, NO CHANNEL KNOB	50		\$642.60	\$514.08	\$25,704.00
	APX™ NEXT	APX NEXT XE MULTI					
16	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE*	6		\$8,241.00	\$4,812.74	\$28,876.44
16a	BD00001AA	ADD: CORE BUNDLE	6		\$3,106.00	\$1,813.90	\$10,883.40
16b	H499KC	ENH: SUBMERSIBLE (DELTA T)	6		Included	Included	Included
16c	H38DA	ADD: SMARTZONE OPERATION	6		Included	Included	Included
16d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	6		Included	Included	Included
16e	QA09028AA	ADD: VIQI VC RADIO OPERATION	6		Included	Included	Included
16f	Q629BD	ENH: AES ENCRYPTION AND ADP	6		Included	Included	Included
16g	QA03399AK	ADD: ENHANCED DATA	6		Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
16h	Q387CB	ADD: MULTICAST VOTING SCAN	6		Included	Included	Included
16i	QA00580BA	ADD: TDMA OPERATION	6		Included	Included	Included
16j	QA09001AM	ADD: WIFI CAPABILITY	6		Included	Included	Included
16k	Q361CD	ADD: P25 9600 BAUD TRUNKING	6		Included	Included	Included
16l	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	6		\$0.00	\$0.00	\$0.00
16m	H637AA	ADD: APX NEXT DMS BUNDLE PROMO	6		-\$22.95	-\$22.95	-\$137.70
16n	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO	6		-\$300.00	-\$300.00	-\$1,800.00
16o	H638EA	ADD: SMART LOCATE MAPPING TRIAL PROMO	6		-\$56.00	-\$56.00	-\$336.00
16p	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	6		\$0.00	\$0.00	\$0.00
16q	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	6		\$28.00	\$16.35	\$98.10
16r	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	6		\$770.00	\$449.68	\$2,698.08
17	LSV01P01414A	APX NEXT DMS ADVANCED SERVICE-PROMO	6	12 MONTHS	\$68.88	\$68.88	\$413.28
18	SSV01P01407B	APX NEXT SMART PROG-PROMO	6	1 YEAR	\$75.00	\$75.00	\$450.00
19	SSV01P01406A	APX NEXT SMART CONNECT - PROMO	6	1 YEAR	\$75.00	\$75.00	\$450.00
20	SSV01P01476A	APX NEXT SMART LOCATE-PROMO	6	1 YEAR	\$75.00	\$75.00	\$450.00
21	SSV01P01902A	APX NEXT SMART MAPPING-PROMO	6	1 YEAR	\$75.00	\$75.00	\$450.00
22	SSV01P01685B	CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT (1ST YEAR TRIAL)	6	1 YEAR	\$56.00	\$56.00	\$336.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
23	PSV01S02944A	PROVISIONING SUPPORT*	1		\$0.00	\$0.00	\$0.00
24	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	6		\$258.50	\$193.88	\$1,163.28
25	LSV00Q00202A	DEVICE PROGRAMMING	6		\$100.00	\$100.00	\$600.00

Grand Total **\$324,617.66(USD)**

Pricing Summary

	List Price	Sale Price	Prorated Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$743,046.34	\$324,617.66	\$0.00
Grand Total System Price	\$743,046.34	\$324,617.66	\$0.00

Notes:

- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/msi/omterms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Price based on HGAC RA05-21 with additional discounts applied as primary user on NTIRN system (044A) per Fort Worth contract #50054.



- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

SmartConnect

First responders need to know that they are covered and supported with critical intelligence no matter where the mission takes them. The SmartConnect application keeps users connected and maintains critical LMR features through a broadband connection by extending Land Mobile Radio (LMR) networks for voice and data coverage outside normal LMR service areas. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable PTT communications as radio users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that end users continue to have access to the critical features they need in emergency situations.

SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband



network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.

