



Quoted By: Craig Dixon  
Quote Expiration: 12/31/24  
Quote Name: City of Keller-CS-EAM  
Quote Description: Tyler EAM proposal, Keller TX  
SaaS Term 5.00

**Sales Quotation For:**

**Shipping Address:**

City of Keller  
1100 Bear Creek Pkwy  
Keller TX 76244-0770

**Tyler SaaS and Related Services**

| Description                                      | Qty | Imp. Hours | Annual Fee   |
|--|-----|------------|--------------|
| <b>Enterprise Asset Management</b>               |     |            |              |
| Asset Maintenance & Performance - Per User       | 60  | 488        | \$ 79,020.00 |
| Asset Performance Implementation                 | 1   | 284        | \$ 0.00      |
| <b>Data Insights</b>                             |     |            |              |
| Capital Projects Explorer                        | 1   | 60         | \$ 19,790.00 |
| Citizen Connect                                  | 1   | 60         | \$ 4,000.00  |
| Enterprise Analytics and Reporting (Limited Use) | 1   | 40         | \$ 6,000.00  |
| Enterprise ERP EAM Insights                      | 1   | 0          | \$ 4,500.00  |
| <b>Integrations</b>                              |     |            |              |
| Enterprise Asset Management API Toolkit          | 1   | 40         | \$ 6,199.00  |
| Enterprise Service Requests API Toolkit          | 1   | 8          | \$ 3,439.00  |

Sub-Total: \$ 122,948.00  
*Less Discount:* **\$ 18,470.00**  
**TOTAL 980 \$ 104,478.00**

## Tyler Annual Services

| Description        | QTY | Imp. Hours | Annual Fee          |
|--------------------|-----|------------|---------------------|
| Recurring Services |     |            |                     |
| PACE 12 - Flex     | 1   | 0          | \$ 13,725.00        |
| <b>TOTAL:</b>      |     | <b>0</b>   | <b>\$ 13,725.00</b> |

## Professional Services

| Description                                  | Quantity | Unit Price   | Ext Discount | Extended Price       | Maintenance    |
|--|----------|--------------|--------------|----------------------|----------------|
| 25% of Dedicated Project Manager (Monthly)   | 12       | \$ 8,800.00  | \$ 0.00      | \$ 105,600.00        | \$ 0.00        |
| Change Management Guidance                   | 1        | \$ 10,000.00 | \$ 0.00      | \$ 10,000.00         | \$ 0.00        |
| Content Manager EAM Services                 | 32       | \$ 200.00    | \$ 0.00      | \$ 6,400.00          | \$ 0.00        |
| Conversion - Assets                          | 1        | \$ 6,500.00  | \$ 0.00      | \$ 6,500.00          | \$ 0.00        |
| Conversion - Inventory to EAM                | 1        | \$ 5,000.00  | \$ 0.00      | \$ 5,000.00          | \$ 0.00        |
| Enterprise Service Requests Services         | 24       | \$ 200.00    | \$ 0.00      | \$ 4,800.00          | \$ 0.00        |
| Install Fee - Capital Projects Explorer      | 1        | \$ 2,800.00  | \$ 0.00      | \$ 2,800.00          | \$ 0.00        |
| Investment Assessment - PACE                 | 24       | \$ 200.00    | \$ 0.00      | \$ 4,800.00          | \$ 0.00        |
| NTE Onsite Services                          | 88       | \$ 225.00    | \$ 0.00      | \$ 19,800.00         | \$ 0.00        |
| NTE Remote Services                          | 160      | \$ 200.00    | \$ 0.00      | \$ 32,000.00         | \$ 0.00        |
| Tyler EP&L Configuration for EAM Integration | 40       | \$ 200.00    | \$ 0.00      | \$ 8,000.00          | \$ 0.00        |
| Onsite Implementation                        | 356      | \$ 225.00    | \$ 0.00      | \$ 80,100.00         | \$ 0.00        |
| Remote Implementation                        | 624      | \$ 200.00    | \$ 0.00      | \$ 124,800.00        | \$ 0.00        |
| <b>TOTAL</b>                                 |          |              |              | <b>\$ 410,600.00</b> | <b>\$ 0.00</b> |

## Summary

Total Tyler License Fees  
2024-446380-X2Y7Q3

## One Time Fees

\$ 0.00  
CONFIDENTIAL

## Recurring Fees

\$ 0.00

|   |                      |                      |
|---|----------------------|----------------------|
| Total SaaS  | \$ 0.00              | \$ 104,478.00        |
| Total Tyler Services                                    | \$ 410,600.00        | \$ 13,725.00         |
| Total Third-Party Hardware, Software, Services          | \$ 0.00              | \$ 0.00              |
| <b>Summary Total</b>                                    | <b>\$ 410,600.00</b> | <b>\$ 118,203.00</b> |
| <b>Estimated Travel Expenses excl in Contract Total</b> | <b>\$ 20,550.00</b>  |                      |

#### Optional Tyler SaaS and Related Services

| Description                           | Qty | Imp. Hours | Annual Fee          |
|---------------------------------------|-----|------------|---------------------|
| ERP Pro 10 Financial Management Suite |     |            |                     |
| Inventory Control                     | 1   |            | \$ 6,913.00         |
| Integrations                          |     |            |                     |
| SnapLogic - Up to 5 Integrations      | 1   | 20         | \$ 4,000.00         |
| <b>TOTAL:</b>                         |     | <b>20</b>  | <b>\$ 10,913.00</b> |

#### Optional Professional Services

| Description           | Quantity | Unit Price | Ext. Discount | Extended Price      | Maintenance    |
|-----------------------|----------|------------|---------------|---------------------|----------------|
| Inventory Control     | 68       | \$ 200.00  | \$ 0.00       | \$ 13,600.00        | \$ 0.00        |
| Onsite Implementation | 8        | \$ 225.00  | \$ 0.00       | \$ 1,800.00         | \$ 0.00        |
| Remote Implementation | 12       | \$ 200.00  | \$ 0.00       | \$ 2,400.00         | \$ 0.00        |
| <b>TOTAL</b>          |          |            |               | <b>\$ 17,800.00</b> | <b>\$ 0.00</b> |

## Tyler Annual Discount Detail (Excludes Optional Products)

| Description                                      | Annual Fee           | Annual Fee Discount | Annual Fee Net       |
|--|----------------------|---------------------|----------------------|
| <b>Enterprise Asset Management</b>               |                      |                     |                      |
| Asset Maintenance & Performance - Per User       | \$ 79,020.00         | \$ 11,880.00        | \$ 67,140.00         |
| Asset Performance Implementation                 | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| <b>Data Insights</b>                             |                      |                     |                      |
| Capital Projects Explorer                        | \$ 19,790.00         | \$ 2,969.00         | \$ 16,821.00         |
| Citizen Connect                                  | \$ 4,000.00          | \$ 600.00           | \$ 3,400.00          |
| Enterprise Analytics and Reporting (Limited Use) | \$ 6,000.00          | \$ 900.00           | \$ 5,100.00          |
| Enterprise ERP EAM Insights                      | \$ 4,500.00          | \$ 675.00           | \$ 3,825.00          |
| <b>Integrations</b>                              |                      |                     |                      |
| Enterprise Asset Management API Toolkit          | \$ 6,199.00          | \$ 930.00           | \$ 5,269.00          |
| Enterprise Service Requests API Toolkit          | \$ 3,439.00          | \$ 516.00           | \$ 2,923.00          |
| <b>Recurring Services</b>                        |                      |                     |                      |
| PACE 12 - Flex                                   | \$ 13,725.00         | \$ 0.00             | \$ 13,725.00         |
| <b>TOTAL</b>                                     | <b>\$ 136,673.00</b> | <b>\$ 18,470.00</b> | <b>\$ 118,203.00</b> |

### Comments

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the scope, level of engagement, and timeline as defined in the Statement of Work (SOW) for your project. The actual amount of services required may vary, based on these factors.

Tyler's pricing is based on the scope of proposed products and services contracted from Tyler. Should portions of the scope of products or services be altered by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting. Installations are completed remotely but can be done onsite upon request at an additional cost.

In the event Client cancels services less than four (4) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

The Implementation Hours included in this quote assume a work split effort of 0% Client and 0% Tyler.

Implementation Hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

As a new Tyler client, you are entitled to a 14-day or a 30-day trial of the Managed Detection and Response cybersecurity service. Please reference <https://www.tylertech.com/services/tyler-detect> for more information on the service and contact [CybersecuritySales@tylertech.com](mailto:CybersecuritySales@tylertech.com) to initiate the trial.

Tyler currently supports the following identity providers (IdP's) for use with Tyler back-office solutions: Microsoft Active Directory through Azure AD, ADFS or Okta AD agent, Google Cloud Identity, Okta, and Identity Automation Rapid Identity. Any requirement by you to use an IdP not supported by Tyler will require additional costs, available upon request.

PACE Services: Includes the listed number of PACE days and 3 passes to Tyler Connect annually, along with one Investment assessment for every three years of PACE services purchased. PACE Flex provides the client with an option to consume PACE days either remotely or in-person at no additional cost. On-site PACE sessions must be scheduled in 3-day increments, and the client will be responsible for all travel costs incurred. For clients not yet live on Enterprise ERP, the first annual term for PACE commences on the 1st day of the month in which Phase 1 project activities are scheduled to be completed. All project-based post-live work will be provided by the Phase 1 project teams, as stated in the project plan. The PACE Project Manager will engage with the client toward the end of Phase 1 to establish continuity. For clients live on Enterprise ERP, the first annual term for PACE commences on the 1st day of the month following the date of the client's signature on the applicable sales quotation, amendment, or purchase order. The PACE annual term runs for 12 full calendar months. Upon expiration of the first annual term, the term will renew automatically for an additional one (1) year term at the current rate plus the client's contracted annual maintenance increase percentage unless terminated in writing by either party at least thirty (30) days prior to the end of the term. PACE days may only be utilized on live modules. Tyler Connect passes for the current year are available to clients with a cycle start date on or before March 1. Clients with a cycle start date of April 1 or later will be eligible for Tyler Connect passes the following year. PACE Days, Investment Assessments, and Tyler Connect passes expire at the conclusion of the term. No credit will be granted for unused days, assessments, or passes.

Each API Toolkit or Connector comes with 8 free hours of API Development Consulting hours. Each API Bundle comes with 16 free API Development Consulting hours. Additional hours can be purchased beyond this standard offering.

Your rights, and the rights of any of your end users, to use Tyler's Data & Insights SaaS Services, or certain Tyler solutions which include Tyler's Data & Insights data platform, are subject to the Terms of Services, available at <https://www.tylertech.com/terms/data-insights-saas-services-terms-of-service>. By signing this sales quotation, or accessing, installing, or using any of the Tyler solutions listed at the linked terms, you certify that you have reviewed, understand, and agree to said terms.

Tyler's Standard Fuel Interface is available from several vendors. Fuelman, FuelForce, Phoenix AFC, Phoenix SCC, Fuel Master, TRN85-Fuelman, Fuelmaster-Plus and Gasboy CFN. If your vendor does not appear on this list, we will need to quote a Custom Interface in addition to the Standard Interface to cover the additional development costs.

Content Manager services quoted to include extract utility configuration setup.

The Capital Projects Explorer module includes Capital Budgets.

Implementation phases:

Phase 1: Includes all quoted modules with exception of Citizen Connect and Capital Projects Explorer.

Phase 2: Citizen Connect for EAM and Capital Projects Explorer.

*Phase 2 will follow the completion of phase 1 (not concurrent).*

**Investment Proposal Summary:**

| <b>Year</b>  | <b>% Increase</b> | <b>SaaS Amount</b> |
|--------------|-------------------|--------------------|
| 1            | 0%                | \$80,432           |
| 2            | 0%                | \$104,478          |
| 3            | 0%                | \$104,478          |
| 4            | 0%                | \$104,478          |
| 5            | 0%                | \$104,478          |
| 6            | 3%                | \$107,612          |
| 7            | 3%                | \$110,841          |
| 8            | 3%                | \$114,166          |
| 9            | 3%                | \$117,591          |
| 10           | 3%                | \$121,119          |
| <b>Total</b> |                   | <b>\$1,069,673</b> |

|                                 |                    |
|---------------------------------|--------------------|
| Project Services                | \$410,600          |
| Annual SaaS Fee Year 1          | \$80,432           |
| SaaS Fees for Years 2-10        | \$989,241          |
| PACE for Years 2-10             | \$123,525          |
| Hardware for Years 1-10         | \$0                |
| Estimated Travel                | \$20,550           |
| <b>10-Year Investment Total</b> | <b>\$1,624,348</b> |

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