



response to

Jail Control Integrated System Project

RFP #75-21-25

City of the Colony, Denton TX

Tuesday, August 31, 2021

ORIGINAL

Submitted by:



PO Box 8883

Waco, Texas 76714-8883

www.jailcontrols.com

Contact:

Mr. Patrick Scott, President

Voice: 254-776-7994 ext 111

Cell: 254-644-3461

Email: pscott@sydaptic.com

Evaluation Criteria

Proposals will be evaluated on the basis of their responses to all provisions of this RFP. The City may use some or all of the criteria below in its evaluation and comparison of proposals submitted. The criteria listed is not necessarily an all-inclusive list.

Value and Cost

50%

(Respondents will be evaluated on the cost and value of their proposal based on the work to be performed in accordance with the scope of this project)

Compliance with RFP Requirements and Scope

25%

(Proposal must meet the scope and needs included herein)

Experience and Qualifications

15%

(Respondents will be evaluated on their experience and qualifications as it pertains to the scope of this project and should list references, examples of similar work pertaining to this project, special expertise or experience, etc.)

Clarity and Quality of Proposal

10%

(Evaluated based on completeness of proposal and if it is presented in a clear and organized manner)

END OF NOTICE TO BIDDERS

1. BIDDER agrees all work awarded will be completed within 9 Calendar days, which includes 5 inclement weather days, for this project. The Contractor will submit written documentation to the City document inclement weather days. Additional inclement weather calendar days will be added to the contract only if the 5 inclement weather days included in the bid have been approved. Contract time will commence to run as provided in the Contract Documents.
2. Communications concerning this Bid shall be addressed to the address of BIDDER indicated on the applicable signature page.
3. BIDDER understands the Owner is exempt from State Limited Sales and Use Tax on tangible personal property to be incorporated into the project. Said taxes are not included in the Contract Price (see Instructions to Bidders).
4. The terms used in this Bid which are defined in the General Conditions of the Contract included as part of the Contract Documents have the meanings assigned to them in the General Conditions.

The City of The Colony reserves the right to delete any portion of this project as it may deem necessary to stay within the City's available funds. Should the City elect to delete any portion, the contract quantities will be adjusted accordingly to stay within budget.

SUBMITTED ON BY: Patrick Scott
PRINT NAME


SIGNATURE

PROPOSAL FORM

PROJECT IDENTIFICATION:

JAIL INTEGRATED CONTRAL SYSTEM
in the City of The Colony
RFP 75-21-25

PROPOSAL OF:

Sydaptic, Inc.
(NAME OF FIRM)

THIS RFP IS SUBMITTED TO:

City of The Colony (hereinafter called OWNER)
c/o Purchasing Agent
6800 Main Street
The Colony, Texas 75056-1133
CITY OF THE COLONY RFP # 75-21-25

1. The undersigned BIDDER proposes and agrees, if this RFP is accepted, to enter into an agreement with OWNER in the form included in the Contract Documents to perform and furnish all Work as specified or indicated in the Contract Documents for the Contract Price and within the Contract Time indicated in this Bid and in accordance with the other terms and conditions of the Contract Documents.
2. BIDDER accepts all of the terms and conditions of the Advertisement or Notice to Bidders and Instructions to Bidders. This RFP will remain subject to acceptance for ninety (90) days after the day of RFP opening. BIDDER will sign and submit the Agreement with other documents required by the Proposal Requirements within fifteen (15) days after the date of OWNER's Notice of Award.
3. In submitting this RFP, BIDDER represents, as more fully set forth in the Agreement, that:

a) BIDDER has examined copies of all the Proposal Documents and of the following Addenda (receipt of all which is hereby acknowledged):

No: _____

Date: August 30, 2021

Rec'd:  _____

- b) BIDDER has familiarized itself with the nature and extent of the Contract Documents, Work, site, locality, and all local conditions and Laws and Regulations that in any manner may affect cost, progress, performance or furnishing of the Work.
- c) BIDDER has studied carefully all reports and drawings contained in the contract documents and which have been used in preparation of the contract documents. CONTRACTOR may rely upon the accuracy of the technical data contained in such reports, but not upon non-technical data, interpretations or opinions contained therein or for the completeness thereof for CONTRACTOR's purposes. BIDDER has studied carefully all drawings of the physical conditions in or relating to existing surface or subsurface structures on the site, which are contained in the contract documents and which have been utilized in preparation of the contract documents. CONTRACTOR may rely upon the accuracy of the technical data contained in such drawings, but not for the completeness thereof for CONTRACTOR's purposes. Except as indicated in the immediately preceding sentence, CONTRACTOR shall have full responsibility with respect to physical conditions in or relating to such structures.

NON-COLLUSION STATEMENT

The undersigned certifies that: (1) he/she is duly authorized to submit and execute this proposal and (2) the respondent and its principles, shareholders, members, partners, employees and/or agents have not and will not attempt to lobby (directly or indirectly) the City Council or any employees or agents of the City with regard to this proposal.

The undersigned further certifies that the enclosed proposal is submitted in accordance with all instructions, specifications, definitions, conditions contained herein and that the undersigned is aware that failing to submit a conforming proposal may result in partial or full rejection of the proposal.

Sydaptic, Inc

Company Name


Authorized Signature

August 31, 2021

Date

Patrick Scott
Print or Type Signatory Name

217 Schroeder Drive

Address

President
Position / Title

Waco / TX

City / State

76710
Zip Code

(254) 776-7994 ext: 111

Phone Number

(254) 776-7995
Fax Number

pスコット@sydaptic.com

Email

www.sydaptic.com
Web Page

EXCEPTIONS (IF ANY) FROM RFP SPECIFICATIONS:

STATE RECIPROCAL REQUIREMENT

THE CITY OF THE COLONY, AS A GOVERNMENTAL AGENCY OF THE STATE OF TEXAS, MAY NOT AWARD A CONTRACT FOR SUPPLIES, MATERIALS, OR EQUIPMENT TO A NON-RESIDENT BIDDER UNLESS THE NON-RESIDENT'S RFP IS LOWER THAN THE LOWEST RFP SUBMITTED BY A RESPONSIBLE TEXAS RESIDENT BIDDER BY THE SAME AMOUNT THAT A TEXAS RESIDENT BIDDER WOULD BE REQUIRED TO UNDERBID A NON-RESIDENT BIDDER TO OBTAIN A COMPARABLE CONTRACT IN THE STATE IN WHICH THE NON-RESIDENT'S PRINCIPAL PLACE OF BUSINESS IS LOCATED (ARTICLE 601G V.T.C.S.). BIDDER SHALL ANSWER ALL THE FOLLOWING QUESTIONS BY ENCIRCLING THE APPROPRIATE RESPONSE OR COMPLETING THE BLANK PROVIDED.

IS YOUR PRINCIPAL PLACE OF BUSINESS IN THE STATE OF TEXAS?

YES NO

IF THE ANSWER TO QUESTION 1 IS "YES" NO FURTHER INFORMATION IS NECESSARY; IF "NO", PLEASE INDICATE:

N/A

IN WHICH STATE YOUR PRINCIPAL PLACE OF BUSINESS IS LOCATED.

TX

DOES THAT STATE FAVOR RESIDENT BIDDERS (BIDDERS IN YOUR STATE) BY SOME DOLLAR INCREMENT OR PERCENTAGE?

YES **NO**

IF "YES", WHAT IS THAT DOLLAR INCREMENT OR PERCENTAGE? _____

INTER-LOCAL AGREEMENT

Should other Government entities decide to participate in this contract, would the CONTRACTOR, agree to all terms, conditions, specifications and pricing would apply:

_____ No X Yes

HISTORICALLY UNDERUTILIZED BUSINESS (HUB) QUESTIONNAIRE

A Historically Underutilized Business (HUB) is a for profit entity that has not exceeded the size standards prescribed by 34 TAC 20.23 and has its principal place of business in Texas, and is at least 51% owned by Asian Pacific American, Black American, Hispanic American, Native American, American woman and/or Service Disabled Veteran, who reside in Texas and actively participate in the control, operations and management of the entity's affairs.

1. Is your business a certified historically underutilized business (HUB) or Disadvantaged Business Enterprise (DBE)?

 X No _____ Yes; and certifying agency: _____

If answered in the affirmative, please include a copy of my certification as an attachment to the proposal.

HOUSE BILL 89 VERIFICATION


I hereby the company named in this submittal, under the provisions of Subtitle F, Title 10, Government Code Chapter 2270:

1. Does not boycott Israel currently; and
2. Will not boycott Israel during the term of the contract.

Pursuant to Section 2270.01, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israel-controlled territory, but does not include an action made for ordinary business purposes; and
2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

By my signature I affirm the information provided in this submittal is accurate to the best of my knowledge.



Authorized Signature

President
Title

Patrick Scott

Print/Type Name

August 31, 2021

Date

LEGAL INFORMATION QUESTIONNAIRE

(Please check the applicable box)

Has the company failed to complete a contract?

Yes

No

If yes, please identify the project and date:

Any litigation issues pending in the last (3) years with the company?

Yes

No

If yes, please identify the project and date:

Are there any judgements, claims, arbitration proceedings, or suits pending or outstanding against the company or officers?

Yes

No

If yes, please explain:

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2021-796140

Date Filed:
08/27/2021

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Sydaptic
Waco, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

The Colony

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

0001
Security Controls designed for Correctional Facilities and related hardware.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Scott, Patrick	Waco, TX United States	X	
	Kelly, Kevin	Waco, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Patrick Scott, and my date of birth is 05/18/1981.

My address is 217 Schroeder Drive, Waco, TX, 76710, USA.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in McLennan County, State of Texas, on the 30 day of August, 2021.
(month) (year)



Signature of authorized agent of contracting business entity
(Declarant)

BID AFFIDAVIT

The undersigned certifies the bid prices contained in this bid have been carefully reviewed and are submitted as correct and final. Bidder further certifies and agrees to furnish any and/or all commodities upon which prices are extended at the price offered, and upon the conditions contained in the Specifications of the Invitation to Bid. The period of acceptance of this bid will be 90 calendar days from the date of the bid opening. (Period of acceptance will be ninety (90) calendar days unless otherwise indicated by Bidder.)

STATE OF TEXAS COUNTY OF McLennan BEFORE ME, the undersigned authority, a Notary Public in and for the State of TEXAS, on this day personally appeared

Patrick Scott who after being by me Name duly sworn, did depose and say:

"I, Patrick Scott am a duly authorized office/agent for Sydaptic, Inc. Name

and have been duly authorized to execute the Sydaptic, Inc. Name of Firm

foregoing on behalf of the said Sydaptic, Inc. Name of Firm

I hereby certify the foregoing bid has not been prepared in collusion with any other Bidder or individual(s) engaged in the same line of business prior to the official opening of this bid. Further, I certify the Bidder is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool, agreement or combination thereof, to control the price of services/commodities bid on, or to influence any individual(s) to bid or not to bid thereon."

Name and Address of Bidder: Sydaptic, Inc.

Telephone: (254) 776-7994

by: Patrick Scott

Title: President Signature: [Handwritten Signature]

SUBSCRIBED AND SWORN to before me by the above named Patrick Scott

on this the 27 day of August 2021.

Notary Public in and for the State of TEXAS

[Handwritten Signature]



If BIDDER IS:

An Individual

By _____ (Seal)
(Individual's Name)

doing business as _____

Business address _____

Phone No. _____

A Partnership

By _____ (Seal)
(Firm Name)

(General Partner)

Business address _____

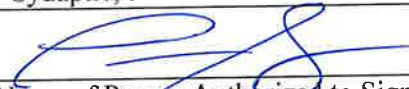
Phone No. _____

A Corporation

By Patrick Scott _____ (Seal)
(Individual's Name)

Texas _____
(State of Incorporation)

doing business as Sydaptic, inc.

By  _____ President
(Name of Person Authorized to Sign) (Title)

(Corporate Seal)
Attest _____
(Secretary)

Business address PO Box 8883, Waco, TX 76714

Phone No. (254) 776-7994

A Joint Venture

By _____ (Name) _____ (Address)

By _____ (Name) _____ (Address)

(Each joint venture must sign. The manner of signing for each individual, partnership and corporation is a partner to the joint venture should be in the manner indicated above.)

AIA[®] Document A310[™] – 2010

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Sydaptic, Inc.
P.O. Box 8883
Waco, TX 76714

SURETY:

(Name, legal status and principal place of business)

FCCI Insurance Company
6300 University Parkway
Sarasota, FL 34240

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

OWNER:

(Name, legal status and address)

City of the Colony
5151 N. Colony Blvd.
The Colony, TX 75056

BOND AMOUNT: Five Percent of Greatest Amount Bid (5% G.A.B)

PROJECT:

(Name, location or address, and Project number, if any)

Jail Control Integrated System Project
Installation of Security Controls
RFP #75-21-25

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 31st day of August, 2021


(Witness)

Sydaptic, Inc. _____
(Principal) _____ (Seal)
CEO
(Title)


(Witness)

FCCI Insurance Company _____
(Surety) _____ (Seal)

(Title) Payton Blanchard, Attorney-in-Fact

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

Init.

GENERAL POWER OF ATTORNEY

Know all men by these presents: That the FCCI Insurance Company, a Corporation organized and existing under the laws of the State of Florida (the "Corporation") does make, constitute and appoint:

Tricia Balolong; Allison Cantu; Sherri Collins; Aaron Endris; Brent Frueh; Jack L Henry; William Mitchell Jennings; Gwendolyn Johnston; James R Reid; Katie Rogers; Michael R Simon; Payton Blanchard, Lindsay Senior Gingras; Jessica Turner

Each, its true and lawful Attorney-In-Fact, to make, execute, seal and deliver, for and on its behalf as surety, and as its act and deed in all bonds and undertakings provided that no bond or undertaking or contract of suretyship executed under this authority shall exceed the sum of (not to exceed \$10,000,000.00): \$10,000,000.00

This Power of Attorney is made and executed by authority of a Resolution adopted by the Board of Directors. That resolution also authorized any further action by the officers of the Company necessary to effect such transaction.

The signatures below and the seal of the Corporation may be affixed by facsimile, and any such facsimile signatures or facsimile seal shall be binding upon the Corporation when so affixed and in the future with regard to any bond, undertaking or contract of surety to which it is attached.

In witness whereof, the FCCI Insurance Company has caused these presents to be signed by its duly authorized officers and its corporate Seal to be hereunto affixed, this 23rd day of July, 2020.

Attest: Christina D. Welch
Christina D. Welch, President
FCCI Insurance Company



Christopher Shoucair
Christopher Shoucair,
EVP, CFO, Treasurer, Secretary
FCCI Insurance Company

State of Florida
County of Sarasota

Before me this day personally appeared Christina D. Welch, who is personally known to me and who executed the foregoing document for the purposes expressed therein.

My commission expires: 2/27/2023

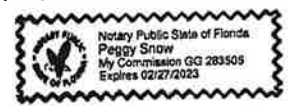


Peggy Snow
Notary Public

State of Florida
County of Sarasota

Before me this day personally appeared Christopher Shoucair, who is personally known to me and who executed the foregoing document for the purposes expressed therein.

My commission expires: 2/27/2023



Peggy Snow
Notary Public

CERTIFICATE

I, the undersigned Secretary of FCCI Insurance Company, a Florida Corporation, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the February 27, 2020 Resolution of the Board of Directors, referenced in said Power of Attorney, is now in force.

Dated this 31st day of AUGUST, 2021.

Christopher Shoucair
Christopher Shoucair, EVP, CFO, Treasurer, Secretary
FCCI Insurance Company

IMPORTANT NOTICE

To obtain information or make a complaint:

You may call FCCI Insurance Group's (FCCI)* toll-free telephone number for information or to make a complaint at 1-800-226-3224.

You may also write to FCCI Insurance Group Compliance Department e-mail at StateComplaints@fcci-group.com.

For Claims, you may write to FCCI Insurance Group Claim Department e-mail at newclaim@fcci-group.com.

You may contact the Texas Department of Insurance to obtain information on companies, coverages, rights or complaints at 1-800-252-3439.

You may write the Texas Department of Insurance:

PO Box 149104

Austin TX 78714-9104

Fax: 1-512-490-1007

Web: <http://www.tdi.texas.gov>

E-mail: ConsumerProtections@tdi.texas.gov

PREMIUM OR CLAIM DISPUTES

Should you have a dispute concerning your premium or about a claim you should contact FCCI first. If the dispute is not resolved, you may contact the Texas Department of Insurance.

ATTACH THIS NOTICE TO YOUR BOND

This notice is for information only and does not become a part or condition of the attached documents.

*The FCCI Insurance Group includes the following insurance carriers: Brierfield Insurance Company, FCCI Advantage Insurance Company, FCCI Commercial Insurance Company, FCCI Insurance Company, Monroe Guaranty Insurance Company, and National Trust Insurance Company.



Sydaptic, Inc.

217 Schroeder Drive, P. O. Box 8883, Waco, Texas, 76710/14 Voice: (254) 776-7994 FAX: (254) 776 -7995
World Wide Web: www.jailcontrols.com www.sydaptic.com

CISV# 1-74-2898394-800
Texas Master Bidder's List

Members of:

American Correctional Association Texas Jail Association National Systems Contractors Association American Society for Industrial Security

Tuesday, August 31, 2021

Chris Chandler, Asst. Chief of Police
Chris Cuellar, IT Director
The Colony, City Jail
Re: Jail Controls Retro-fit Statement of Work (SOW)

Thank you for the opportunity to work with you on upgrading The Colony City jail control system. The purpose of this document is to outline an abbreviated Statement of Work (SOW) for review and to provide the feature list.

Our 1220 Jail Control System comes with excellent support and a LIFETIME WARRANTY for your facility. As has been discussed, the best engineering and ergonomic solution is to replace all the failed/suspect controls and panels and integrate the existing endpoints (doors, intercoms, etc.) into our 1220 Control System. Sydaptic uses new control relays to provide greater reliability rather than re-use existing control relays as does our competitors. This ensures that all portions of the faulty system are replaced with new components.

Sydaptic will install all the required power supplies, control electronics, controllers, etc to control your facility. User control of the system will be made through mouse control while viewed on an LED monitor. Administrative enhancements include the logging of every keystroke by the operator and the operator's unique ID, remote diagnostics, voltage and temperature logging, ability for the City to add, delete or modify the control elements without the assistance of Sydaptic personnel.

Our jail control system keeps a time and date stamp on all objects controlled by our system. This is useful if an inmate alleges that his cell door was opened and he or she was abused. Our system will allow the facility to access the log and see if the door was open, open with our system, or opened with a key.

We want to ensure that the system is always an asset to the City. In designing the system, we noticed two issues that constantly plague Counties: every City operates their facility differently and those facilities are always changing. With this thinking in mind, we believe the software should be designed to fit the City's unique demands at the time of the installation and for years to come. To do this properly we provide our clients software updates based on their inputs and suggestions for free for as long as they have our system. As our systems have never been replaced all our clients are utilizing this option so their system keeps up with their changing demands.

For complete support of this control system, the City should install and maintain a high-speed internet connection. This connection can be on the existing network (if installed) or a new installation. This internet connection ensures timely updates and routine maintenance be done by both Sydaptic and City personnel.

This quote is for replacing all aspects of your facilities control system and the system only. To reduce the cost Sydaptic will use the existing intercom speakers, existing wiring, door locks, door mechanisms, and door feedback devices. No need to increase the cost of the project without the City seeing any results. The assumption is made that the wire to/from existing locks, intercoms, lighting controls, etc. is in good and usable shape and wire replacement is not included nor is any labor to install wiring or conduit. The addition of conduit is very unlikely in this situation and in 90% of installations no additional wire/cable is required.

Sydaptic will not be responsible for the existing plant wiring to and from the control electronics sub-system, only the wiring once the wires are brought into the sub-panels. As this is a retrofit of an existing jail control system this substructure is already in place and should not require replacement.

In addition, it is assumed that the existing locks, locking mechanisms, and door position circuitry are considered in good working order. Any malfunctions or alignment issues are considered outside the scope of work.

The control of the jail will be used on one large monitor; this allows the officer to see the entire layout of the facility at one time. Feedback from our clients tells us that this method helps new hires learn the facility and the system much faster than a screen with sections. One large screen also eliminates useless commands from the operator. An example of this is if an inmate presses an intercom button the operator selects the intercom icon and starts the conversation. With a smaller screen using a section layout the inmate presses the intercom button, then the operator must find the correct section, then select the intercom icon. This could be as much as 7 commands the operator must perform before the intercom is activated.

Sydaptic will provide a transfer function that allows main control the ability to control all access points located in the other location or locations. Our transfer function is configured with the input of the City based on how they envision this feature to operate.

Sydaptic will also provide a suitable spare inventory consisting of control I/O boards, intercom, and power supply as part of the installation. Also, included as a spare is a computer with all software needed to control the system.

Sydaptic's 1220 jail control system will control the following:

- 33 Doors
- 5 Sallyport/Security Gates (O,S,C)
- 35 Intercoms
- 90 IP Cameras
- 92 Utilities (TVs, Outlets, Lights, Inmate Phones, etc.)
- 10 Door Position Only Doors
- 21 Alarms
- 12 CB/Rex
- 17 Card Readers

Endpoint listed above will be controlled by the following Equipment:

- 2 Computers
- 1 LED Viewscreens
- 2 Amplifiers
- 0 Paging Amplifiers
- 2 Master Control Speakers
- 2 Camera Viewing Computers
- 2 Camera Monitors
- 4 UPS or Battery Backups/Surge Protectors
- 24 8TB hard drives to meet or exceed the 90-day retention minimum

Estimate of Work to be Performed:

Prices are good for 30 working days unless specified in writing.

Correctional facility control system 1220 with features noted above as indicated.

Including design engineering, programming, labor for installation, test, training and verification of 1220 system, control cabinets or panels, and a LIFETIME WARRANTY

Total: \$157,259.00

NOTE: This document is not the contract and does not act as one. It is anticipated that the installation will take 9 days to complete. The price does not include the cost of any bonds. Should the City want to add any, the cost will be increased.

If there are any questions, please let me know so I can help. We look forward to bringing you this technology but more importantly working with you. Thank you and have a great day.

Patrick Scott
President of Sydaptic, Inc.



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World Wide Web: www.jailcontrols.com www.sydaptic.com

CISV# 1-74-2898394-800
Texas Master Bidder's List

Members of:

American Correctional Association Texas Jail Association National Systems Contractors Association American Society for Industrial Security

CLIENT LIST

Dallas County, Texas – Gregg Gray, Director of Facilities Management, 214-653-2970
Replaced jail control system in North Tower, Lew Sterrett A and B Buildings, South Tower, and several remote locations throughout the County, over 30 wings. Currently working on a contract.

McLennan County, Texas – Major Rick Armstrong, 254-405-4522
Replaced complete jail control systems in both HWY6 and Jack Harwell facilities, 12 wings.
Installation of keycard system for the Jack Harwell facility and currently installation of camera system.

Buchanan County, Missouri – Jerry Stallworth, Director of Maintenance, 816-262-7046
Replaced jail control system and camera system, 5 wings and 150 cameras.

Spartanburg County, South Carolina – Scott Kesler, Director of Maintenance, 864-590-0900
Replaced complete jail control system, 9 wings. Currently working on expansion project.

Walton County, Florida – Corporal Greg Braddam, 850-520-2814
Replaced complete jail control system, custom built intercoms, 4 wings.

City of Crowley, Texas – Nicole McDaniel, Support Service Supervisor, 817-297-2276 x6104
Replaced jail control system.

Smith County Juvenile Center, Texas – Chet Thomas, Deputy Director, 903-533-2316
Replaced complete jail control system, 5 wings.

Taylor County, Texas – LT Angel Gonzalez, 325-513-7867
Replaced and redesigned complete jail control system, 4 wings.

Crawford County, Kansas – Sheriff Danny Smith, 620-724-8274
Replaced complete jail control system, installation of cameras and DVRs.

Lincoln County, Missouri – We were subcontracted – Sheriff John Cottle, 636-528-8546
Replaced jail control system, 2 wings.

Cherokee County, Texas – Captain Mike Lindsey, 903-721-4195
Replaced complete jail control system, 3 wings and camera system replacement.

Sumner County, Kansas – Undersheriff Mike Brandon, 620-326-8941
Complete jail control replacement with DVR and camera installation, 2 wings.



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Members of:

American Correctional Association Texas Jail Association National Systems Contractors Association American Society for Industrial Security

Installation *Projected* Timeline

Listed below is a past timeline based on contract signing August 31, 2021

Contract Signed: August 31, 2021- Contract is signed and both parties receive copies.

First Payment: September 10, 2021 - 10% of total amount is due to cover start of equipment cost.

On-Site Visit: September 21, 2021 - Visit is to allow the lead tech the ability to inspect current system and take panel/cabinet measurements.

Floor Plan Date: October 8, 2021 - At this time the floor plan will be completed and approved by the County. The floor plan is the graphic overlay used to operate the control system.

Panels Completed: October 22, 2021 - All panels/cabinets needed for the installation are complete and burning in to allow for in house testing.

Panel Testing Complete: October 29, 2021 - Panels have passed testing for over 250 hours and over 1,000,000 test functions. Any boards/cards that have not passed inspection have been removed and replaced with new boards/cards.

Teams Call: October 29, 2021 - This call is to allow the Client the ability to ask question regarding the install and to go over the Installation Timeline.

Project starting date: November 1, 2021.

Time Frame: 9 days

Number of Techs: 3

On keys date: November 2, 2021.

End Points Controlled: Doors 33, Intercoms 35, Sallyports/Security Gates 5, IP Cameras 90, Utilities 92, Door Position Only Doors 10, Alarms 21, CB/REX 12, Card Readers 17.

Equipment Installed: 2 computers, 2 camera computers, 2 intercom amps, 2 master control speakers, 4 LED monitors, 4 UPS, 24 8TB hard drives for existing camera recorders.

Time Line:

Day 1: arrive at the facility, unload all equipment, conduct walk through of all end points, inspect system.

Day 2: turn power off, demo all electronic panels, demo all control stations, install our panels and control boards, test Sydaptic temporary jail control system.

Day 3-6: install all jail control computers, install all network switch, install all network cables, install all door panels and intercom panels for one control station, connect all doors and intercom with the new system.

Day 7: test all items controlled by the system, at the end of this day the Client is no longer on keys.

Day 8: train City personnel on new system and configure to Client direction.

Day 9: check in with the Client to ensure system is working as designed, pack up the trailer and return to Waco.

Executive Summary

Power of One:

- One Contact
- One Maintenance Force
- One Experienced Team
- One Comprehensive Solution

Sydaptic's 1220™ Solution & Platform Is:

Low risk-
A history of
designing solutions
to problems

Reliable-
Less down time due
to an *Engineered*
solution

Scalable-
Able to
accommodate future
growth at County
facilities or off-
campus

Flexible-
System upgrades
can be made
without costly
overhauls

Advanced
Technology-
Absolutely the latest
in processor
technology for
security and safety

Sydaptic, Incorporated (Sydaptic) is pleased to respond to City of the Colony's Request for Proposal regarding Jail Controls Retro-fit for the City of the Colony Jail System Upgrade.

We have fully complied with the specifications of the RFP and have created a response that provides the economic, technical, and operational benefits City of the Colony needs to meet its requirements—today and in the future. This Executive Summary provides an overview of our proposal and approach, highlighting the added value we offer City of the Colony.

While the RFP calls for the selection of a new technical solution to better serve the City Jail, we recognize the city is also selecting a new security controls partner. That security controls partner must understand the current security and safety challenges of the present solution, and have the size and breadth, both technically and financially, to deliver success to City of the Colony for the long term. The selected security controls partner needs to have experience in correctional facility controls as well as the service aspect for the installed system. Sydaptic is uniquely qualified to meet those requirements and provide City of the Colony the best opportunity for success.

Sydaptic's offer to City of the Colony is our "One Solution" proposal:

One Contact

Sydaptic Designed, Developed, Manufactures, Installs, and Maintains the 1220™ Jail Control System

Selecting Sydaptic will provide the city with *one* company that is responsible for the entire system. Sydaptic develops, owns, and solely distributes its correctional facility equipment - allowing for faster upgrades of software and eliminating interference from an outside equipment provider's subcontractor. In fact, we are the *only* Jail Controls manufacturer in the state of Texas.

One Maintenance Force

Trained and certified technicians to maintain all aspects of the 1220™ jail control system

Sydaptic's remote and on-site personnel are responsive, trained and able technicians, capable of maintaining the entire network of 1220™ devices. Sydaptic's Maintenance and Support policies afford the City the fastest response and repair process in the industry.

In addition to Sydaptic's onsite personnel, the underlying architecture of the 1220™ software control system allows engineers at Sydaptic to perform diagnostic, programming, polling, and other problem resolution activities remotely, from our secure engineering offices. The 1220™ performs *continuous on-line self-diagnostics*. Should a system component fail a diagnostic test, the 1220™ automatically generates an entry into its log file which is available for on or offline use.

Sydaptic has over 42 years experience in systems design and development of systems.

With strategic focus on engineering excellence and improving service, Sydaptic is the company many large organizations trust for correctional facility control services.

For over 15 years, Sydaptic has provided Excellence in Engineering and Service after the Install.

One Experienced Team

An experienced team with unparalleled resources and skills

Few companies can match the design experience of Sydaptic's "Engineering Solutions Team." Our experienced team will work closely with the city to design, implement, and manage the ongoing performance of all associated hardware, equipment and services. We have designed extensive checkpoints in the implementation process to ensure that individual installations are performed correctly and on time.

One Comprehensive Solution

A comprehensive solution from a single provider, for one single point of responsibility and accountability

Sydaptic's comprehensive solution provides City of the Colony a true single vendor solution with *one* single point of responsibility and accountability.

Sydaptic offers the City advantages and benefits in the following key areas:



Project Understanding and Approach

Sydaptic fully understands the scope and requirements of City of the Colony. Sydaptic has a team of experienced engineers, technicians, and professionals to provide a premier solution that combines the experience, knowledge, technology, and quality services required to support a secure, *engineered* solution for City of the Colony. We use the best in technology to provide a safe, secure, and easy to use jail control system.



State-of-the-Art Jail Control Solution

Sydaptic offers City of the Colony a solution that combines high quality self-healing programming and dedicated microprocessor technology based on the latest RISC chips available from Microchip Technology. Sydaptic will meet and, in many cases exceed, the City's requirements for this specialized technology and service. Notable features and benefits of the Sydaptic solution include the following:

- Scalability. Sydaptic's 1220™ system can grow with the facility and has up to 65,535 number of end-points.
- Reliability. Sydaptic's 1220™ system has an un-equalled *Lifetime Warranty*.
- Usability. Sydaptic's 1220™ interface is as easy as a mouse click.
- Flexibility. Sydaptic designed, developed, and produces this technology. As such, Sydaptic has the edge in a 'can-do' attitude to ensure a seamless fit.

Quality

Performance

Reliability

Fast, Smooth
Implementation

“Having
Sydaptic come
in and design a
solution to our
needs was the
best thing we
have done for
our facility –
They are great!”

--Sheriff Maxey
Cerliano,
Gregg County
Sheriff's
Department



Implementation and Operational Excellence

Sydaptic will meet the City's requirements and expectations for both a smooth implementation and ongoing operational excellence. Sydaptic's service implementation and problem escalation is based on a *planned managed* approach that speeds the implementation process, while minimizing risks and potential service disruptions. Sydaptic offers the engineering knowledge and applied "know-how" gained from more than 42 years' experience in designing, installing, and supporting control systems. Sydaptic's installation and implementation strategy centers on three key principals:

- **Detailed planning and management.** Sydaptic will provide City of the Colony the highest quality management and support services possible. The Sydaptic Team, led by an extremely dedicated and qualified Project and Implementation Manager will develop implementation plans and schedules for the city. We have designed extensive checkpoints in the install and implementation process to ensure that individual installations are performed correctly and on time.
- **Extensive Support Resources.** The Sydaptic Project Support Team is comprised of members from Sydaptic engineering and field operations departments. Sydaptic provides full management and problem resolution support for the system. Sydaptic's comprehensive solution management and support includes the following:
 - Sydaptic's Executive and Departmental Managers are involved on a daily basis with our Customer Projects. Sydaptic combines weekly and monthly reviews to insure on-going operational excellence and fast, responsive problem resolution when required.
 - Highly trained support technicians are available 24 hours a day, 365 days a year. The underlying architecture of the 1220™ system allows engineers at Sydaptic to perform diagnostic, programming, polling, and other problem resolution activities remotely from Technical Support.
- **Service Continuity.** The Sydaptic team will work closely with the city to ensure a smooth, orderly transition of pre-use to full use. The same field technician's instrumental in this transition will be the on-site support.

"I strongly recommend your equipment and your company to other facilities"

--Dale Lilley, Commissioner's Court Quality Assurance Director, Dallas County



Experienced Project Management and Support Services

Sydaptic has assembled an outstanding team of personnel to support City of the Colony for the implementation and ongoing operations of their Facility Controls. This team is among the most dedicated and qualified in the marketplace today.

All of the team members have supported projects or services for many years. For example:

Patrick Scott, President, is responsible for providing executive leadership and sponsorship for the city and this project. Patrick has managed the implementation and transition of Correctional Facility Controls for over 17 years.

Kevin Kelly, CEO, has more than 17 years' experience in Operations and Software, and will be serving as project manager for the software design and oversee the City's installations and high-level software. He will monitor all aspects of systems installation and implementation and create installation and implementation schedules in conjunction with appropriate customer service representatives.

Mike Stanford, Manager of Field Operations, and the primary single point of contact as Project Manager for the City, has experience in planning, managing and supporting inmate systems, customer accounts, and major projects.



Corporate Stability and Commitment

Sydaptic is a financially sound and secure company with the resources to fully support the city. Sydaptic has continually provided public and inmate systems and services for over 15 years and has operated as an engineering design company since 1989.

Sydaptic is among the leaders in the inmate controls and systems design field, providing state of the art technology and customized solutions to meet the ever-changing needs of the Corrections industry. Our goal is to continue excellent service to our customers while continuing to move forward in becoming the undisputed industry leader.

At Sydaptic we recognize the importance of integrity to our customers and business associates and view "Personal and Corporate Integrity" as the most basic service we can provide our customers. Everyone at Sydaptic works hard to assure that our customers have a satisfying and rewarding experience with us.

Security
 Reliability
 All mouse
 and control
 operations
 are logged
 Scalable
 Lifetime
 Warranty



Unsurpassed Network Quality, Performance, and Reliability

Sydaptic has earned and maintained a tradition of unsurpassed performance and reliability. Since our entrance into correctional facility controls, Sydaptic has been the leading innovator of correctional facility controls technology. From 'self-healing' microcode to advanced design using RF communications technology to assist safety in its 'Man Down' system.

We are continually enhancing all aspects of the Sydaptic Service System and service process, constantly improving its reliability, dependability and quality. Each year we invest heavily in Research and Development for system enhancements to maintain and improve the industry's most proven and innovative correctional facility controls system.

Summary

Sydaptic appreciates this opportunity to present our *One Comprehensive Solution* for your facility controls solution. We are confident that this solution will meet the City's goals and objectives in all key areas. As part of our strategic partnership with the city, we will provide the highest quality, most reliable Jail Control System available at an affordable cost with a *lifetime warranty*.

The collective and individual experience design, development, and supporting inmate systems in many states proves our ability and skill in the services the city is seeking, including our ability to meet, and often exceed, the business, functional and technical requirements as defined in the RFP. We understand the criteria for a successful program:

- Scalable system with ability to add more control points easily
- Spare circuit boards for immediate repairs
- Lock tester for diagnosing lock problems
- Sydaptic board tester for diagnostics
- Adaptable technology for now and in the future
- Lifetime warranty
- Engineering design that will support future enhancements
- Support 24x7

We offer City of the Colony a design, which is technically superior, competitive pricing, outstanding technical support, and a design that will grow with the city and its needs. With such engineering excellence and innovative technology, our system might just be the last jail control system the city will ever need.

A proven track record and the only jail controls manufacturer in the state of Texas, Sydaptic welcomes the opportunity to put our team to work for you.