



Quoted By: Kirk Cunningham  
 Quote Expiration: 10/13/2019  
 Quote Name: City of Keller LGD-FIN-UB-TCM  
 Quote Number: 2019-71848-2  
 Quote Description: Incode 10 FIN-PM-UB-TCM 9-16-19 O P

**Sales Quotation For**

Purchasing Agent  
 City of Keller  
 PO Box 770  
 Keller , TX 76244-0770  
 Phone: +1 (817) 431-1517

**Tyler Software and Related Services**

Description	License	Impl Hours	Impl Cost	Data Conversion	Module Total	Maintenance
<b>Financial Management Suite</b>						
Core Financials	\$54,995	172	\$22,360	\$11,640	\$88,995	\$13,749
Purchasing	\$19,250	40	\$5,200	\$0	\$24,450	\$4,813
Fixed Assets	\$8,250	24	\$3,120	\$0	\$11,370	\$2,063
Project Accounting	\$14,300	24	\$3,120	\$0	\$17,420	\$3,575
CAFR Statement Builder	\$30,250	40	\$5,200	\$0	\$35,450	\$7,563
<b>Personnel Management Suite</b>						
Personnel Management (Includes Position Budgeting)	\$28,995	160	\$20,800	\$4,290	\$54,085	\$7,249
Payroll - Electronic Time Clock Interface	\$1,650	4	\$520	\$0	\$2,170	\$413
<b>ExecuTime</b>						
ExecuTime Time & Attendance - Up to 500ee	\$21,200	128	\$16,640	\$0	\$37,840	\$4,240
<b>Customer Relationship Management Suite</b>						
Misc. Accounts Receivable	\$16,500	16	\$2,080	\$0	\$18,580	\$4,125
Utility CIS System	\$40,995	196	\$25,480	\$9,080	\$75,555	\$10,249
Mobile Service Orders	\$2,000	8	\$1,040	\$0	\$3,040	\$500
Cashiering	\$12,000	56	\$7,280	\$0	\$19,280	\$3,000
Work Orders	\$19,525	100	\$13,000	\$0	\$32,525	\$4,881
<b>Content/Document Management Suite</b>						
Laserfiche Interface - Financial/Personnel Management	\$8,400	8	\$1,040	\$0	\$9,440	\$2,100
Laserfiche Interface - CRM	\$8,400	8	\$1,040	\$0	\$9,440	\$2,100
Sub-Total:	\$286,710		\$127,920	\$25,010	\$439,640	\$70,620
Less Discount:	\$34,404					
<b>TOTAL:</b>	<b>\$252,306</b>	<b>984</b>	<b>\$127,920</b>	<b>\$25,010</b>	<b>\$405,236</b>	<b>\$70,620</b>

**Tyler Software and Related Services - Annual**

Description	One Time Fees			Annual Fee
	Impl. Hours	Impl. Cost	Data Conversion	

**Personnel Management Suite**

Employee Self Service (Employee Portal)	40	\$5,200	\$0	\$0
ESS Time & Attendance (Number of FTE Employees)	60	\$7,800	\$0	\$3,864
Benefits Enrollment	16	\$2,080	\$0	\$10,725

**MyCivic**

MyCivic Citizen Engagement	0	\$0	\$0	\$7,500
MyCivic 311	0	\$0	\$0	\$15,000

**Socrata**

Open Finance Suite	36	\$4,680	\$0	\$16,000
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**Tyler Hosted Applications**

Utility Billing Online Component	0	\$0	\$0	\$4,824
Notifications for Utility Billing	0	\$0	\$0	\$0
IVR Solution for Utility Billing	0	\$0	\$0	\$0
Tyler U	0	\$0	\$0	\$4,180

*Sub-Total:* \$19,760 \$0 \$62,093

**TOTAL: 152 \$19,760 \$0 \$62,093**

**Other Services**

Description	Quantity	Unit Price	Extended Price	Maintenance
Import Interface (using ExecuTime)	1	\$0	\$0	\$0
Export Interface (using ExecuTime)	1	\$0	\$0	\$0
MyCivic Citizen Engagement - Implementation Fee	1	\$3,200	\$3,200	\$0
MyCivic 311 - Implementation Fee	1	\$3,200	\$3,200	\$0
Project Management	1	\$5,000	\$5,000	\$0
<b>TOTAL:</b>			<b>\$11,400</b>	<b>\$0</b>

**Summary**

	One Time Fees	Recurring Fees
Total Tyler Software	\$252,306	\$70,620
Total Tyler Annual	\$0	\$62,093
Total Tyler Services	\$184,090	\$0
Total Third Party Hardware, Software and Services	\$0	\$0
<b>Summary Total</b>	<b>\$436,396</b>	<b>\$132,713</b>

**Detailed Breakdown of Conversions (Included in contract total)**

Description	Hours	Unit Price	Programming Fee	Extended Price
<b>Financial Management Suite</b>				
General Ledger - Conversion	8	\$130	\$2,500	\$3,540
General Ledger - Legacy.Historical Views	8	\$130	\$1,500	\$2,540
Accounts Payable Conversion	4	\$130	\$2,500	\$3,020
Accounts Payable - Legacy.Historical Views Conversion	8	\$130	\$1,500	\$2,540
<b>Personnel Management Suite</b>				
Personnel Management -Payroll Conversion	4	\$130	\$2,250	\$2,770
Personnel Management -Payroll - Historical Views Conversion	4	\$130	\$1,000	\$1,520
<b>Customer Relationship Management Suite</b>				
Utility Billing Historical Views-Conversion	4	\$130	\$1,000	\$1,520
Utility Billing -Conversion	12	\$130	\$6,000	\$7,560

**Total:**

**\$25,010**

*Subject  
to  
Approval*

## Comments

- This is an Incode 10 and Sourcewell agreement. All city employees are included in ESS and Time and Attendance.
- Core Financials includes general ledger, budget prep, bank recon, AP, Express, CellSense, a standard forms pkg, output director, positive pay, secure signatures (qty 2).
  - Utility CIS System includes collections, tax lien process and import, utility payment import, a standard forms pkg., output director and one Utility handheld meter-reader interface.
  - Cashiering supports credit/debit cards via ETS, includes PCI Compliant, a cash collection interface, a cashiering receipt import)
  - Incode Utility Billing Online Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer). Note that the customer pays \$1.25 fee per transaction for payment on-line.
  - Notification for Utility Billing (\$0.10 per call) includes Customer notification by phone (call late notices and general notifications). Call lists are automatically generated and the account is updated after the call. It includes a custom message for each call type and the call message can be in English or Spanish. It generates reports based on call results. Note: The Utility will be billed at the rate specified above for all the calls made. The Utility will be billed quarterly by Tyler Technologies for calls conducted.
  - General Ledger conversions include Chart of Accounts - additional fee for historical views.
  - Accounts Payable conversions include Vendor Master Only - additional fee for historical views.
  - Personnel Management/Payroll conversions include employee master, deductions/taxes, retirement, current leave totals, current direct deposit - additional fee for historical views.
  - Utility Billing conversions include contacts/properties/accounts, service meter info - meter inventory, transaction/consumption/read history (2 Years), metered services (1 metered service), non-metered service (up to 2 services). Additional fee for historical views.
  - Incode IVR Solution for Utility Billing-The payment packet is created in centralized cash collections. The IVR system gives the customer an account balance, the customer makes the payment by phone, and the account manager is updated with the payment record. NOTE: There is a \$1.25 per transaction fee associated with the IVR that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of payment.
  - Travel Expenses are billed as incurred based on our current Business Travel Policy.