



The Authority in Construction,  
Paving and Crane Equipment

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10/4/2019

Quote #: jmcdonnell-1453b

Kelly Howell  
CITY OF KELLER  
Po Box 770  
Bear Creek Road  
Keller, TX 76244

Dear Kelly Howell:

We are pleased to quote the following for your consideration:

**2019 GRADALL XL3100 V 4x4**

The following Factory and Dealer Options are included in the package:

- All Standard Factory Options
- Air Conditioner
- AM/FM Stereo Radio w/Weatherband
- 60" Ditching Bucket w/ cutting edge
- 2 year / 3000 hour warranty
- Trade XL3100 #3120000171 w/ bucket
- Pavement Removal Bucket
- 60" Dredging Bucket
- 4 year / 4000 Premier warranty

To be purchased through BuyBoard. Contract #515-16

Contract price is \$368,595.00; less contract discount of 2% (-\$7,372.00);

Plus Freight and options of \$32,669.00; Less trade of \$8,000.00. New net selling price is \$385,892.00.

**Price Complete:**

**\$385,892.00**

We believe the equipment as quoted will exceed your expectations. On behalf of Kirby-Smith Machinery, Inc., thank you for the opportunity to quote Gradall machinery.

Sincerely,

JAMES MCDONNELL  
Governmental Territory Manager  
817-378-0600  
214-986-5857  
[jmcdonnell@kirby-smith.com](mailto:jmcdonnell@kirby-smith.com)

*\*Subject to all applicable taxes. 'This proposal is good for 30 days & subject to availability.'\**

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