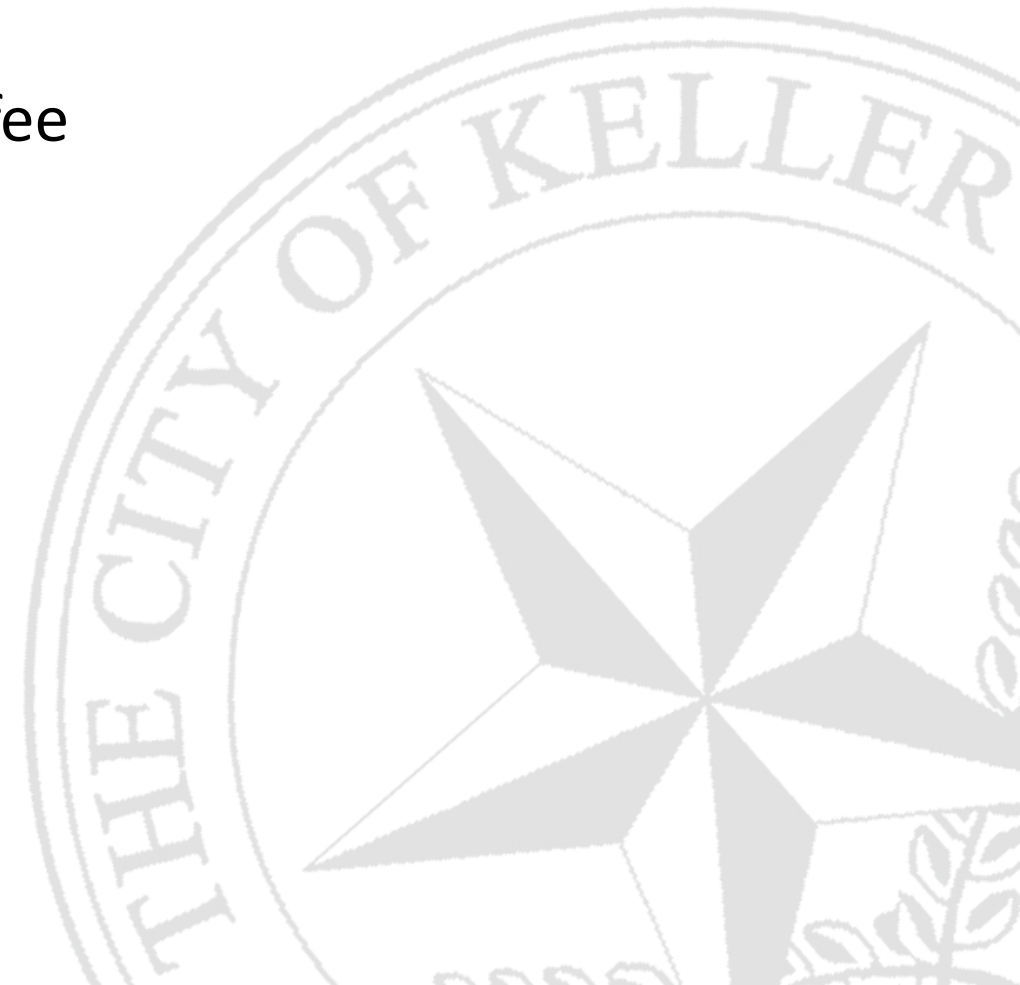


Item C-1

Receive and discuss presentations from Frontier Waste Solutions and Community Waste Disposal relating to the Request for Qualifications and Proposals for Citywide Solid Waste Collection and Recycling Services.

Item C-1

- Receive and discuss presentations
- Final direction on contractor and franchise fee
- Contract consideration June 2



Residential Rate Comparison – Current Service Level + Curbside HHW/E-Waste Collection

| COMPANY | TO PROVIDE CURRENT SERVICE LEVEL | HHW/E-WASTE OPTION | TOTAL MONTHLY COST FOR CURRENT + HHW/E-WASTE* | INCREASE FROM CURRENT INCLUDING HHW/E-WASTE** | % INCREASE FROM CURRENT |
|----------|----------------------------------|--------------------|---|---|-------------------------|
| CWD | \$ 15.28 | \$ 0.67 | \$ 18.99 | \$ 3.73 | 24.46 % |
| FRONTIER | \$ 15.80 | \$ 0.79 | \$ 19.75 | \$ 4.49 | 29.45% |

*Includes 10% franchise fee and sales tax

**Current total rate is \$15.26 with franchise fee and sales tax (does not include HHW/E-Waste collection). Addition of curbside HHW/E-Waste would eliminate \$55,000 contract with Fort Worth and cost of bi-annual events.

Commercial Rate Comparison

| | CWD AVG % CHANGE | FRONTIER AVG % CHANGE |
|-----------------------|------------------|-----------------------|
| Front Load Containers | 30% | 0% |
| Roll Offs | 26% | 15% |
| Special Haul Fees | 26% | 11% |

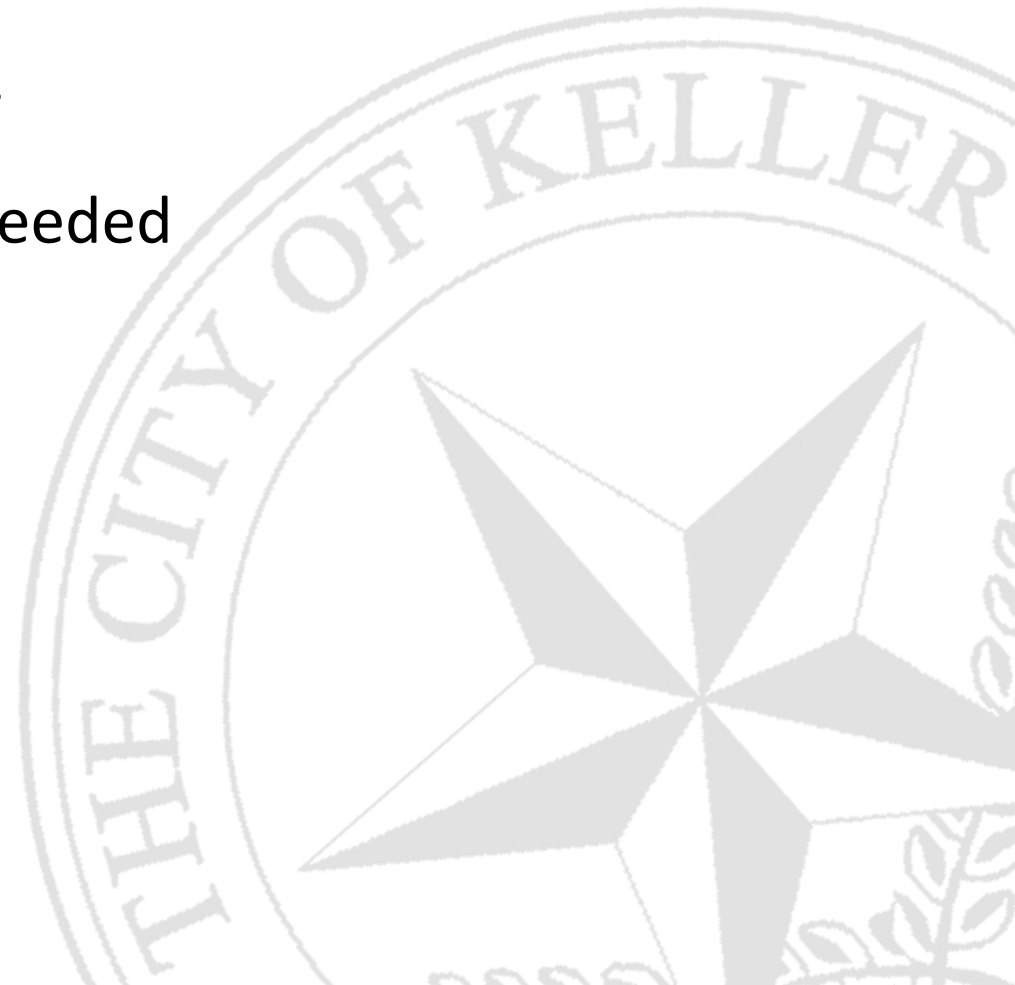
Franchise Fee Options

| Frontier | Current Rate | Residential Effective Rate | Hybrid Rate | Total Effective Rate |
|----------------------|--------------|----------------------------|----------------------|----------------------|
| Franchise Fee | 10.00% | 7.72% | 7.72% Res / 10% Comm | 8.28% |
| Residential Rate | \$ 19.75 | \$ 19.35 | \$ 19.35 | \$19.44 |
| Franchise Fee Impact | \$65,763 | \$(20,082) | \$1,115 | \$ - |

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Next Steps

- June 2: Contract consideration
- July 1: Implementation plan due to city staff
- July-August: Communication/transition as needed
- September 1: New contract begins





Questions?
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